

OTTAWA COUNTY JR. FAIR LIVESTOCK SALE

Friday, July 21, 2023
9:00 am
B3 Barn

2023 Sale Order

Market Beef, Beef Feeders,
Dairy Beef Feeders, Market Hogs,
Market Lambs, Goats, Rabbits,
Turkeys, Broilers, Meat Ducks

11:00 SALE OF CHAMPIONS

BACK TO THE FARM FEEDER SALE

Saturday, July 22, 2023
10:00 am
Show Barn

Ottawa County Fairgrounds
7870 W. SR 163
Oak Harbor, OH 43449

What is a livestock sale?

The Jr. Fair Livestock Sale is when Jr. Fair Exhibitors sell the animals they raised to the public. It's the final step in their livestock projects where the educational marketing aspects come to life.

Why should I purchase an animal from the sale?

- Support of 4-H and FFA youth
- Obtain freezer meat
- Free advertising as a buyer--in various newspapers, at the fair, support sign to hang in your business
- Tax deduction

What do I do once I get to the fairgrounds on sale day?

Enter the barn and register at the sale table to get your sale number, complete the destination card, and receive a sale book. The sale book lists the sale order, exhibitor's name and projects, and animal weight and guaranteed price.

Now that I'm registered, how does the sale work?

You will notice an auctioneer asking for bids on an animal. The cattle, sheep, swine and goats are sold by head. The poultry and rabbits are sold by the pen. The only exception to the above is dairy feeders and beef feeders. These animals are sold on Friday for an advertising bid only. They are sold and go home live to the highest bidder at the Back to the Farm Sale on Saturday. If you want to buy an animal, get an acknowledgement from auctioneer. When this happens, the auctioneer will call a higher price and gives each bidder a chance at the increased price. The bidding stops once other buyers stop raising the price on the animal. The auctioneer will repeat the buyer number and the price paid. The buyer pays just what they bid and do not get to keep the animal. If the buyer wishes to take the animal home for consumption, they must also pay the guaranteed market price listed for that animal.

For example, you have the high bid of \$100 and you are buying the animal for advertising purposes and do not want the animal for food. You then pay the \$100 and walk away. If you want the animal for consumption, you must pay the high bid of \$100 plus the guaranteed market price (i.e. \$.047 per pound).

The sum of the high bid and the guaranteed market price will be the total cost to you for that animal, should you buy it for purposes other than advertising.

What is the guaranteed market price and how do I know what it is?

The guaranteed market price for each animal is determined the day before the Livestock Sale and varies depending on species and their weights. These prices will be printed in the sale booklet available at the registration table.

Who can bid and how many people can buy an animal?

As long as you are registered, you can bid on any animal up for sale. You can split the cost of any animal with as many people as you choose. Be sure to tell the Livestock Sale staff the names of all buyers purchasing the animal to ensure all buyers get credit for their investment.

What's a back up bid?

If a Jr. Fair Exhibitor has two animals within the same species, after the first animal is sold, the auctioneer will ask the last unsuccessful bidder if they would like to purchase the second animal at their last bid made. If the buyer agrees, the sale is made and the sale moves on to the next exhibitor. If the buyer does not agree, they bidding starts over on the second animal.

I bought an animal, now what?

Report to the Livestock Sale Committee trailer between the hog barn and show barn after the sale or when you have completed your purchases for the day. At the sale trailer, you will need to:

- Pay for your purchases.
- Indicate where you would like your animal to be processed by completing a destination card if you want to purchase animal for consumption.

What is a destination card and where do I get one?

When you register for the sale, you will receive a buyer's number and destination card. The destination card must be completed for animals that will be processed locally but not for animals purchased for advertisement. It tells the Livestock Sale staff where you would like your animal processed. Animals will be transported to their final destination on Sunday evening after the end of the fair. Arrangements for processing and delivery of broilers, turkeys, and rabbits is the responsibility of the Jr. Fair Exhibitor with the buyer by private agreement. The Livestock Sale will be selling LIVE broilers, turkeys, and rabbits. You can only purchase the meat of an animal if you purchased the premium.

If I decide to have my animal processed for personal consumption, what do I do?

By filling out the destination card, you are making your processing plant choice known to the Livestock Sale staff. Processing arrangements are the responsibility of the buyer. It is recommended that you contact the processing plant of your choice prior to the sale.

Recommended processors are:

Hasselbach Meats 4637 Oak Harbor Rd. Fremont, OH 43420 419-332-1747	Meyer Bros. Custom Butchering 603 Bogart Rd. Huron, OH 44839 419-433-2425
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MAC Custom Processing
9542 County Road 59
Carey, OH 43316
419-396-6481

If I decide to buy the animal for advertising purposes only, what do I do?

When you're finished purchasing at the sale, you should pay for your purchases at the Livestock Sale Trailer. Once you have paid your bill, you are finished. The animal will be transported to the processing house that provided the guaranteed market price at no cost to you. Your only cost is exactly what you bid for the animal during the sale.

What payment methods are accepted at the Jr. Fair Livestock Sale?

Payment is due the day of the sale unless prior arrangements have been made with the Livestock Sale Committee. Cash, personal or business checks and money orders will be accepted. Make checks payable to: Ottawa County Jr. Fair Livestock Sale Committee. Visa, MasterCard, and Discover will also be accepted with a 3% administration fee. Please call Deb Meek for questions regarding your purchases.

Do I need to be present to participate?

No, of course not! A sale committee member can represent you on your behalf. For more information or to arrange someone to bid for you, call one of the following sale committee volunteers prior to sale day:

Erica Laughlin	419-262-3492
Deb Meek	419-707-3630

Who should I call on the day of the sale if I need help?

Call the fairgrounds at 419-898-1971 and they will put you in contact with someone from the Livestock Sale Committee.

Buyer's Club

The Buyer's Club provides an opportunity for anyone to support the Jr. Fair Livestock Sale. Perhaps you would like to support the Jr. Fair Livestock Sale with a specific dollar amount or are unable to attend the sale but wish to support in some way. To become a member of the Buyer's Club, write a check payable to the "Ottawa County Livestock Sale Committee" and indicate "Buyer's Club" in the memo. Your dollars will be pooled with other Buyer's Club donations to make advertising bids (premium bids) at the Livestock Sale. Buyer's Club bids will be made at the fair by the Livestock Sale Committee. Please contact the committee by phone or email if you have additional questions at 419-341-5239 (Kayla Laubacher) or oclivestocksale@gmail.com

Checks will be accepted now until the day of the sale, July 21, 2023. Mail checks to:
Ottawa County Fair Livestock Sale Committee
PO Box 141
Oak Harbor, OH 43449

Add-Ons

Add-ons are additional donations put on a specific lot anytime throughout the sale. Add ons can be made at the sale with an Add On form or online at www.bwfinaldrive.com. Search for the Ottawa County Fair, create an account and place your add ons.

Visit us online at
ottawacountyfair.org